

WHY BUY CDW-G



TOOLS AND TALENT

- **Dedicated account managers.** Your dedicated account manager is your single point of contact and provides an in-depth approach to ensure you're getting the technology best suited to your needs.
- **Solution architects.** Our on-staff solution architects can customize solutions for your complex technology needs.
- **Experts.** Our specialty teams include experts certified in a wide range of technologies including servers and storage, collaboration, security, wireless, power and cooling, networking, software licensing, mobility solutions and more.
- **Added value.** We provide a portfolio of value-added services including web-based tools, ROI calculators, automated software license management and asset management.
- **Third-party services.** We work with a trusted network of service providers to offer IT services such as onsite installations, warranties and managed services.

AWARDS AND RECOGNITIONS

- No. 189 on Fortune 500 list of America's Largest Corporations – *Fortune* magazine (2018)
- No. 13 on Best for Vets: Employer – *Military Times* (2017)
- No. 17 on Best Places to Work in IT – *Computerworld* (2017)
- No. 337 on America's Best Employers – *Forbes Magazine* (2017)
- Adobe North American Partner of the Year (2016)
- Aruba Top Channel Partner (2017, 2016, 2015)
- Cisco American Commercial Partner of the Year (2017)
- Cisco Global Commercial Partner of the Year (2016, 2015)
- Dell Titanium Black Partner (2017)
- Fortinet U.S. Partner of the Year (2016)
- Google Global Partner Award for Education Customer Success (2016)
- HPE North America Network Service Provider Partner of the Year Award (2016)
- IBM North America Top Strategic Business Partner (2017)
- Intel Public Sector Partner of the Year (2017)
- Intel Marketing Excellence Partner of the Year (2016)
- Microsoft Surface Authorized Device Reseller Partner of the Year Award (2017)
- Microsoft Surface Top Commercial Original Equipment Manufacturer Tablet Reseller Award (2017)
- Microsoft Windows and Devices Deployment Partner of the Year (2016)
- Oracle North America Partner Achievement Award for Outstanding Customer Reach (2016)
- Palo Alto Networks Americas Partner of the Year (2016)
- Better Business Bureau's Torch Award for Marketplace Ethics (2016)
- VMware Hyper Converged Infrastructure Partner of the Year (2017)
- VMware Marketing Partner of the Year (2016)
- D&B 5A1 – highest credit rating
- ISO 9001:2008 certified
- ISO 14001:2004 standard

STRENGTHS

- **CDW-G is a leader in public-sector** customer service and product knowledge. Our account teams can assist with everything from pre-sales assessment and design to post-sale support.
- **We offer more than 1,000 leading technology brands** of hardware, software, peripheral products and services support.
- **Our state-of-the-art distribution centers** in Las Vegas and Chicago house nearly 1 million square feet of warehousing and configuration space.
- **We have been awarded the AEPA-018A Contract**, now active in 27 participating states. This contract allows access to CDW-G's full catalog of technology products and services. It provides a broadly accepted purchasing vehicle available to public sector, K-12, State and Local, and Higher Education customers. Users are assured of a contract that was competitively bid and awarded with the best possible pricing.
- **Your CDW-G account provides customized access** to your account team, product information, purchase history, quotes and order status – plus, you can manage asset tagged items and order configured systems.

CDW-G and the North Dakota Educators Service Cooperative Contract 018-A

